

David Lemelin -

David Lemelin is a senior analyst in the Business Markets Group at In-Stat. He contributes research to In-Stat's Business IP Communications, Business Vertical Deep Dives, and US Business Segmentation Services. Mr. Lemelin's specific areas of focus include IP and Next Generation Voice and Data Services, VoIP, Hosted PBX, IP Centrex, Unified Messaging and Communications, Fixed Mobile Convergence, Private Line, Frame Relay, DSL, ATM, Internet Access, Emerging Opportunities, Carrier Strategies and Regulatory Policy.

Mr. Lemelin is recognized as a market expert in the field of telecommunications, particularly in the Small to Medium Size Business Markets. He has made numerous presentations to wide-ranging national audiences on technology and telecommunications topics, has provided insights on National Public Radio Marketplace and other media sources, and is often quoted in numerous national business and technology publications including BusinessWeek, Forbes, PC World, Seattle Times, Denver Post, San Jose Mercury News, and Network World.

Prior to joining In-Stat in June of 2005, Mr. Lemelin spent over 25 years at Qwest/U S WEST, where he held a variety of Marketing and Public Relations senior manager positions. Lemelin managed a \$1+ Billion Business Voice Product Portfolio, developed Voice Dialing and Queuing products, managed Market Research staffs and managed the introduction of data services ranging from Internet Access and DSL, to Frame Relay and LAN integration in the Small and Medium Business Markets. He was also involved in key stakeholder analysis, sales channel development, and served as the Business "Futurist." Mr. Lemelin graduated Magna Cum Laude, with a BS in Marketing from the University of Colorado at Colorado Springs and received his MBA in Marketing from The University of Colorado at Denver.